



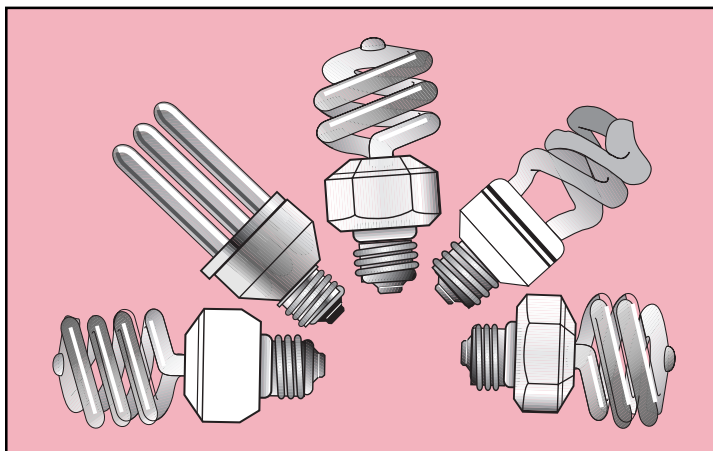
Buildings for the 21st Century

Buildings that are more energy-efficient, comfortable, and affordable...that's the goal of DOE's Office of Building Technology, State and Community Programs (BTS). To accelerate the development and wide application of energy efficiency measures, BTS:

- Conducts R&D on technologies and concepts for energy efficiency, working closely with the building industry and with manufacturers of materials, equipment, and appliances
- Promotes energy/money saving opportunities to both builders and buyers of homes and commercial buildings
- Works with State and local regulatory groups to improve building codes, appliance standards, and guidelines for efficient energy use
- Provides support and grants to States and communities for deployment of energy-efficient technologies and practices



SUBCOMPACT FLUORESCENT LAMPS: ENERGY-EFFICIENT, AFFORDABLE, AND EASY TO BUY



Introducing energy-efficient compact fluorescent lamps (CFLs) into your home, business, or energy-efficiency program just got easier. A group of lighting manufacturers are offering sub-compact fluorescent lamps (sub-CFLs) through a Department of Energy (DOE) Program designed to bring new and shorter lamps to market. The sub-CFLs are energy-efficient and long lasting, plus they fit into most incandescent fixtures. Now they can be ordered directly from the manufacturer at very competitive prices.

To stimulate the market for sub-CFLs, suppliers are selling the lamps at specially arranged prices directly to volume buyers such as multi-family building owners/operators, universities, public housing authorities, hotel/motel companies, federal agencies, and lighting product resellers. The suppliers are offering 15- to 26-watt sub-CFLs for as low as \$5.75 including delivery. The sub-CFLs carry an unconditional one-year warranty – among the best in the industry.

The new, sub-CFLs:

- ✓ screw into conventional sockets and fit inside most existing fixtures, with lengths ranging from 4.7 to 5.8 inches
- ✓ produce enough light to replace standard 60- to 100-watt incandescent light bulbs, using one-fourth to one-third as much energy
- ✓ last 8 to 10 times longer than incandescent light bulbs
- ✓ save more than \$15 per year on average for retrofitted applications used 12 hours per day, paying back their cost in 6 months.

The bulbs are available as a result of a technology procurement organized by DOE's Pacific Northwest National Laboratory (PNNL) for the Office of Building Technology, State and Community Programs. (Technology procurement is a method for speeding the market introduction of new technologies using competitive

SUBCOMPACT FLUORESCENT LAMPS

For more information about the DOE Office of Building Technology, State and Community Programs, contact:

Energy Efficiency and
Renewable Energy
Clearinghouse (EREC)
1-800-DOE-3732
www.eren.doe.gov/buildings

For Program and Product Information on the Web:
<http://www.pnl.gov/cfl>

For product and ordering information:

Kathi Williams
Pacific Northwest
National Laboratory
620 SW 5th Avenue, Suite 810
Portland, OR 97204-3216
Phone: **(503) 417-7551**
FAX: (503) 417-2175
Email:
kathleen.williams@pnl.gov

For program information:

Marc LaFrance
U.S. Department of Energy
1000 Independence Ave. SW
EE-41, 5E-036
Washington, DC 20585-0121
Phone: **(202) 586-8423**
FAX: (202) 586-5557
Email:
marc.lafrance@ee.doe.gov



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solicitations backed by large volume purchases.) PNNL signed agreements with companies that submitted the most attractive offers in an open competition to supply sub-CFLs for the program. The agreement entitles buyers to purchase sub-CFLs from three suppliers at the terms and prices negotiated by PNNL. The current suppliers are American Power Products, JKRL USA, Lights of America, and Sunpark Electronics Corporation.

Ordering sub-CFLs through this program is easy. Visit our web site at www.pnl.gov/cfl or contact one of our suppliers directly at the toll-free numbers listed below.

- ✓ American Power Products
1-800-533-2929
- ✓ JKRL USA
1-877-543-6127
- ✓ Lights of America
1-800-876-0660
- ✓ SunPark Electronics Corporation
1-888-478-6775

Use this graph to estimate how much money you will save in one year by replacing one socket containing a 75-watt incandescent light bulb with a 20-watt screw-in sub-CFL.

- ✓ Determine your average electricity rate – contact your utility company

or refer to your electric bills to get the total electricity cost (excluding fixed charges) and number of kilowatt hours (kWh) used for a typical month. Divide the total electricity cost by the total number of kWh. Multiply this number by 100 to determine cents/kWh, giving you an average electricity rate for that month.

- ✓ Estimate whether your lights are on 6, 12, or 24 hours/day.
- ✓ Select the horizontal axis that reflects your average electricity rate, move up to the 6-, 12-, or 24-hour line, then estimate your first-year savings from the appropriate vertical axis. For example, if your electricity cost averages 8.1 cents/kWh and your exterior lights are on 12 hours/day, your first-year savings is \$20.
- ✓ Using this example, you will save \$20 on your electric bill for one socket over one year. If the cost of a 20-watt sub-CFL is \$8, you can use the \$20 savings to pay for the sub-CFL and still have \$12 left over. At 12 hours/day, most sub-CFLs will last into the third year before burning out. Thus, the \$20 saved during the second year is all profit, bringing the total savings over the two-year period to \$32. Labor savings due to the much lower frequency of lamp replacement will increase these savings.

Estimated First Year Savings – 20W Sub-CFL Screw-In

